

USDA BROILER MARKET NEWS REPORT

ISSN 1522-0567

MONDAY, MARCH 12, 2007 VOL. 54 NO. 30

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News and Analysis Branch



NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices in all areas were mostly unchanged when compared to previous week. Trade sentiment was steady. Retail and food service demand following the weekend was light to moderate, instances good into fast food outlets. Supplies of all sizes were usually sufficient to satisfy trade needs. In the parts structure, demand was mostly fair to moderate. Wings were in good balance to tight and moving well. Breast items were in good balance to well cleared, and dark meat was available. In production areas, live supplies were moderate at mostly desirable weights.

Final Report of prices negotiated for trucklot sales of ready-to-cook ice-packed broiler/fryers (includes branded product) to be delivered to first receivers at major market centers week of 12-MAR-2007 (cents per lb)

| | US GRADE A | | C | OMPOSIT | E |
|---------------|-----------------|------------|--------------|------------|--------------|
| <u>AREAS</u> | <u>MAJORITY</u> | WTD | LOADS | WTD | LOADS |
| | | <u>AVG</u> | | <u>AVG</u> | |
| Boston/New B | England TFEWR | | : | 74.20 | 25 |
| Chicago | 73.00-76.00 | 75.71 | 35 : | 76.34 | 62 |
| Ohio Cities | TFEWR | | : | 75.52 | 12 |
| Denver | 82.50 | 82.50 | 13 : | 82.96 | 14 |
| Detroit | 75.00-77.00 | 77.30 | 10: | 78.44 | 41 |
| Los Angeles | 83.00 | 82.48 | 60 : | 82.63 | 116 |
| New York | 76.00-79.00 | 78.90 | 21 : | 77.90 | 42 |
| Philadelphia | 75.50-77.00 | 76.67 | 12 : | 76.46 | 23 |
| Pittsburgh | 75.00-78.00 | 77.36 | 11 : | 78.07 | 56 |
| St. Louis | 75.50-75.75 | 75.19 | 20 : | 75.52 | 32 |
| San Francisco | 83.50 | 83.34 | 31 : | 85.75 | 62 |

Composite Weighted Average

 Loads
 03/12/07
 Change Last Wk
 03/05/07
 03/13/06

 485
 79.02
 .69
 78.33
 62.39

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| <u>REGIONS</u> | <u>Majority</u> | Wtd Avg | <u>Loads</u> |
|----------------------|-----------------|---------|--------------|
| Eastern | 78.00-80.50 | 79.56 | 35 |
| Central | 73.00-80.00 | 77.77 | 57 |
| Western | 78.00-81.00 | 80.28 | 40 |
| Southeast Area FOB D | Oock Equivalent | | |
| Mississippi | 75.00-77.00 | 76.10 | 89 |

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 76.00 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds.

| | | MONDAY FINAL WTD AVG |
|-------------------------|-----------------|----------------------------|
| LOADS | RANGE | FOB DOCK OR EQUIVALENT |
| 1,115 | 73.00-84.00 | 75.53 |
| The Georgia f.o.b. dock | confirmed final | weighted average prices on |
| ice packed parts: | WTD AVG | VOLUME |
| LINE RUN TENDERS | 198.50 | 1,422 |
| BREASTS - B/S | 158.50 | 5,874 |
| BREASTS - WHOLE | 101.50 | 1,461 |
| THIGH MEAT - B/S | 108.50 | 1,169 |
| LEG QUARTERS | 41.50 | 9,285 |
| WINGS | 132.50 | 2,741 |
| EPARTMENT OF AGRIC | CULTURE'S PO | ULTRY MARKET NEWS |
| SERVICE. | | |

NORTHEAST REGION BROILER/FRYER Trucklot buying activity on ready-to-cook whole broiler/fryers was mostly fair to moderate entering the week. Offerings of all sizes were generally sufficient for current needs. Movement through retail and distributive channels was fair. The market tone was steady. In the parts complex, bone-in breasts and tenders were well cleared. Boneless skinless breasts, wings and most dark meat cuts were mostly adequate and clearing satisfactorily.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was generally steady. Retail and food service demand following the weekend was fair to moderate, best for active retail ads and fast food promotions. Supplies of all sizes were usually sufficient to satisfy trade needs. In the parts structure, movement was light to moderate. Wings were in balance to short and continued to move well. Breast items were in good balance to well cleared, and dark meat was sufficient. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Final majority prices were unchanged from last weeks' levels. Trade sentiment was generally steady. Reported trading for this weeks' delivery were at mainly unchanged prices. Offerings were fully adequate. Buyers' interest was fair at best. Retailer demand was light to moderate. Dealers reported satisfactory weekend clearances. The market tone was about steady on parts, with some white meat items in the strongest position. Trading reported on parts at 43-51 for leg quarters, 107-112 for leg meat, wings 119-139, breasts with ribs attached 105-122 and boneless breast 147-152. The Los Angeles negotiated WOG weighted average was down .97 to 79.09 with the volume reported up 3 percent to 32 loads.

MIDWEST REGION BROILER/FRYER Final majority prices were generally unchanged over last Monday's finals; Ohio cities TFEWR. Whole broiler/fryer market tone was steady. Offerings were adequate for the light trade call. Retail and distributive movement was light to moderate with fast food normal to instances good. Floor stocks balanced to long; weights were in a desirable range. Parts supplies were adequate to closely balanced with wings tight. The trade sentiment was steady to instances firm on all parts.

<u>DELMARVA BROILER/FRYERS</u> Movement of ready-to-cook whole birds was fair to moderate entering the week. Seller offerings were usually sufficient for most buyers needs. Live supplies were moderate; weights were noted as mostly desirable. Processing schedules were moderate to moderately heavy. Less than trucklot asking prices continued unchanged at 77 to 87 cents. Trade sentiment was generally steady. In the parts complex, wings were in a fairly good balance to tight. Breast and tenders were reported as balanced to well cleared and dark meat items were sufficient.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

BRANDED

RANGE 69-88
WEIGHTED AVERAGE (A)
NO. OF BOXES (A)
(A) Not reported to avoid disclosing individual operations

NORTHEAST BROILER/FRYER PARTS Trucklot buying interest was noted as fair to mostly moderate following the weekend. Offerings of bone-in breasts and wings were in good balance to well cleared; boneless skinless breasts, tenders and most dark meat cuts were generally sufficient for current needs. Movement through retail and distributive channels was mostly fair. The market tone for most items was steady to fully steady.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| | CURRENT | WTD | VOLUME |
|-------------------|--------------------|--------|---------|
| <u>ITEM</u> N | EGOTIATED TRADING | AVG | /LBS |
| BREAST - B/S | 160-165 | 149.52 | 826,086 |
| TENDERLOINS | 180 | 175.79 | 113,880 |
| BREAST - WITH RII | BS 99-100 | 107.30 | 77,360 |
| BREAST - LINE RU | N 99 | 101.38 | 72,000 |
| LEGS | 56-57 | 56.70 | 290,400 |
| LEG QUARTERS (E | 3ULK) 41-42 | 40.95 | 274,040 |
| DRUMSTICKS | 47-48 | 52.28 | 47,160 |
| THIGHS | 51-52 | 56.32 | 50,120 |
| B/S THIGHS | 110-111 | 113.60 | 55,120 |
| WINGS (WHOLE) | 128-129 | 119.60 | 254,080 |
| BACKS AND NECK | S (STRIPPED) 10-12 | 11.14 | 10,440 |
| LIVERS (5 POUND | TUBS) 35-40 | 35.47 | 5,520 |
| GIZZARDS (HEART | S) 45-50 | 49.12 | 17,280 |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

ARKANSAS BROILER/FRYER PARTS_F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWNARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT

| VOLUME, CENTS PER F | POUND. | | | WT. |
|---------------------|-----------|---------------|-----------------|--------|
| <u>ITEM</u> | LBS (000) | RANGE | MAJORITY | AVG |
| BREAST - B/S | 1,211 | 138.00-165.00 | 138-150 | 148.01 |
| TENDERLOINS | 277 | 155.00-190.00 | 156-177 | 167.29 |
| BREAST - WITH RIB | S TO | OO FEW TO REF | PORT | |
| FRONT HALVES | TC | OO FEW TO REF | PORT | |
| LEGS | TC | OO FEW TO REF | PORT | |
| LEG QRTRS (BULK) | 1,300 | 38.00-39.00 | - | 38.53 |
| LEG QRTRS (4/10) | 1,200 | 38.00-44.00 | 41 | 40.77 |
| WINGS (WHOLE) | 706 | 110.00-139.00 | 132-139 | 135.24 |
| DRUMSTICKS | TC | OO FEW TO REF | PORT | |
| THIGHS | 1.243 | 43.00-52.00 | 43-45 | 43.28 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| | <u>ESTIMATE</u> | <u>ACTUAL</u> | AVG WTS | <u>ACTUAL</u> | AVG WTS |
|---------------|---------------------|---------------|---------|---------------|---------|
| | 03/12 | 03/08 | 03/08 | 03/05 | 03/01 |
| Alabama | 3,982 | 3,904 | 5.37 | 3,853 | 5.44 |
| Arkansas | 5,305 | 5,226 | 5.13 | 5,166 | 5.06 |
| Delmarva | 2,219 | 2,146 | 5.67 | 2,184 | 5.53 |
| KY-LA-TN | 2,380 | 2,327 | 5.09 | 2,335 | 4.94 |
| Mississipp | i 2,766 | 3,111 | 5.41 | 3,008 | 5.44 |
| North Caro | lina 2,677 | 2,631 | 6.76 | 2,614 | 6.71 |
| Texas | 2,451 | 2,452 | 5.09 | 2,450 | 5.14 |
| Total | 21,780 | 21,797 | 5.45 | 21,610 | 5.43 |
| Mon | 21,780(A) |) | | 21,610(| A) |
| (A) \//aald\/ | accessible time for | | | | |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 12-Mar 2007 is estimated to be 32,585,000 up 0.48 percent from a week ago and up 4.4 percent from a year ago.

(last week 32,428,000 last year 31,215,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVA-LENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CUR-RENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| POUNDS | | | | | |
|--|--------------|---------------|-----------------|------------|--|
| <u>ITEM</u> | <u>(000)</u> | RANGE | MAJORITY | <u>AVG</u> | |
| BREAST - B/S | 622 | 142.00-220.00 | - | 153.75 | |
| TENDERLOINS | 218 | 169.00-245.00 | - | 176.50 | |
| BREAST - LINE RUN | 100 | 97.00-110.00 | 99-102 | 101.65 | |
| FRONTHALVES | T | OO FEW TO REI | PORT | | |
| LEGS | 188 | 53.00-62.00 | 55-56 | 55.94 | |
| LEG QUARTERS (BULK) | 639 | 37.00-41.00 | 39-40 | 39.31 | |
| LEG QUARTERS (4/10) | 829 | 38.00-45.00 | 41-42 | 41.74 | |
| WINGS (WHOLE) | 295 | 104.00-132.00 | 104-109 | 111.73 | |
| WINGS (CUT) | 235 | 122.00-149.00 | 127-130 | 131.87 | |
| DRUMSTICKS | T | OO FEW TO REI | PORT | | |
| THIGHS | T | OO FEW TO REI | PORT | | |
| B/S THIGHS | T | OO FEW TO REI | PORT | | |
| WHOLE BODY INDEX BASED ON SOLITHERN STATES PARTS | | | | | |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR MARCH 12, 2007 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 63.50 - 68.00 | 65.97 | 65.78 |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER PARTS ICE-PACKED POOL

TRUCKLOTAND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 12-MAR-TO 16-MAR-2007

| Price | (Cents) | Per Lb.Mostly |
|-------|---------|---------------|
|-------|---------|---------------|

| Е | BREAST - B/S | 142.00 - 160.00 | 143.00 - 150. | 00 |
|---|----------------------------|-----------------|---------------|-----|
| Е | BREAST - LINE RUN | 96.00 - 120.00 | 97.00 - 110. | .00 |
| L | EGS | 54.00 - 62.00 |) - | |
| L | .EG QUARTERS (BULK) | 35.00 - 43.00 | 40.00 - 42. | 00 |
| L | EG QUARTERS (4/10) | 41.00 - 47.00 | 43.00 - 45. | 00 |
| | DRUMSTICKS | 39.00 - 57.00 |) - | |
| ٦ | HIGHS | 50.00 - 57.00 |) - | |
| ٧ | VINGS (WHOLE) | 114.00 - 139.00 | 132.00 - 139. | .00 |
| Е | BACKS AND NECKS (STRIPPED) | 12.00 - 23.00 |) - | |
| L | IVERS | 32.00 - 49.00 |) - | |
| (| GIZZARDS (HEARTS) | 40.00 - 59.00 |) - | |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

RANGE

WOGS 2# & UP - WHOLE 88.5-106.5 WOGS 2# & UP - CUT UP 8&9 PIECES 92-109

FROZEN HENS 5# & UP

FROZEN DUCKS

FROZEN SQUABS

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

| FRESH FRYERS | 91-100 |
|------------------|--------|
| ROASTERS 4# & UP | 99-108 |
| HENS UNDER 5# | |
| HENS OVER 5# | 65-74 |
| DUCKS | |
| RABBITS-WHOLE | |

RABBITS-CUT UP

SAN FRANCISCO PROCESSED POULTRY

DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | | <u>RANGE</u> |
|------------------|----------|--------------|
| FRESH FRYERS | ICE PACK | 93-105 |
| | DRY PACK | 110-119 |
| ROASTERS 4# & UP | ICE PACK | 98 |
| | DRY PACK | 111-118 |
| HENS OVER 5# | ICE PACK | 86-100 |
| | DRY PACK | 100-107 |
| DUCKS | | 185-195 |

^{*} TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

 $^{^{**}}$ WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

VOL. 54 NO. 30 USDA BROILER MARKET NEWS REPORT MONDAY, MARCH 12, 2007

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

MARCH 09, 2007

<u>CHICKEN WITH SKIN ADDED</u> —— PRICES—— VOLUME —
(Cents per Pound)

FAT CONTENT **FROZEN FRESH TOTAL EXPORT** 15% OR LESS RANGE 16.50 16.00-17.00 621,200 260,000 WTDAVERGE 16.50 16.39 15-20% **RANGE** 16.00-21.00 11.00-16.00 1,774,200 1,092,000 WTDAVERGE 17.00 13.48 20% OR MORE **RANGE** 14.00 120.000 **WTD AVERGE** 14.00

*INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

| MARCH 09, 2007 CHICKEN WITH SKIN ADDED — PRICES — VOLUME — (Cents per Pound) | | | | | |
|--|----------------------|----------------------|-----------|---------|--|
| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT | |
| 15% OR LESS RANGE WTDAVERGE | 20.00 20.00 | 16.00 16.00 | 60,400 | - | |
| 15-20% RANGE WTDAVERGE | 16.00-19.00 18.70 | 11.00-15.00 12.13 | 1,420,000 | 367,200 | |
| 20% OR MORE RANGE WTD AVERGE | - | - | - | - | |

*INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

<u>SOUTHEAST HEAVY LIVE HEN</u> Prices were slightly higher when compared to a week earlier. Demand was moderate for the mostly adequate offerings of spent hens. Processing schedules were noted as normal. Sales of finished product was at least moderate. The undertone was steady to fully steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 12-MAR-07 RANGE MAJORITY WTD AVG

AT FARM BUYER LOADING 5-9 6.91

AT FARM PRODUCER LOADING TOO FEW TO REPORT TOO FEW TO REPORT

<u>SOUTH CENTRAL HEAVY LIVE HEN</u> Trading levels were higher when compared to the past week. Demand was moderate for fully adequate offerings. Schedules were normal. Finished sales were fair. Trade sentiment was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR

SLAUGHTER THE WEEK OF 12-MAR-07

*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

<u>USDA, AMS, POULTRY PROGRAMS,</u> POULTRY MARKET NEWS AND ANALYSIS OFFICES

| Washington, DC | Voice | (202)720-6911 | Mike Sheats |
|----------------|----------|---------------|---------------------|
| | Fax | (202)720-2403 | (Branch Chief) |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman |
| | Fax | (404)562-5875 | (Officer-In-Charge) |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown |
| | Fax | (601)359-1175 | (Southern States |
| | | | Area Supervisor) |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins |
| | Fax | (515)284-4468 | (Officer-In-Charge) |
| | Recorded | (515)284-4545 | |
| Long Beach, CA | Voice | (562)388-7337 | Jim Derby |
| | Fax | (562)432-8295 | (Officer-In-Charge) |
| | Recorded | (213)534-1335 | |

^{*}WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.